

The following are questions presented at the Webinar on April 27 and their answers

Q: Is there a matchmaking function?

A: Yes, be in touch with us. The emails are at the end of the presentation.

Q: Will the slides be made available?

A: Yes, they were already posted at <https://www.birdf.com/bird-energy-webinar-info/>

Q: Do you support academic research?

A: You need to cooperate with a company.

Q: 5% of Net sales or Total sales or “revenue”?

A: Revenue from the results of the specific project (for further details, please see BIRD’s Handbook

https://www.birdf.com/wp-content/uploads/2020/01/BIRDHandbook_0120.pdf

Q: Is there a limit to the size of the US company?

A: No

Q: Is it possible to include a third entity. For example: 1) a US company; 2) a research institute (US or Israeli); 3) an Israeli company?

A: Two entities need to submit the proposal; the other ones may participate as subcontractors

Q: Can sustainable / Corona related project be submitted to this call?

A: It has to be within the scope of the Call for Proposals’ topics

Q: Can you have a 3 way relationship (municipality, University, Israeli company)?

A: A US university and an Israeli company may submit - the municipality may be part of the project.

Q: Can an Exec Summary be submitted even prior to finding a partner?

A: You need to have a partner (but you can discuss the project with us before identifying the partner)

Q: Does a proposal need to be invited to submit the full proposal

A: The process is that after submitting an Executive Summary you get a recommendation to submit a full proposal (or a “not recommend”.)

Q: Hi. Is there a separate submission for the water sector ?

A: No. Water-Energy nexus is part of this program.

If your project does not focus on Water-Energy Nexus, you can submit it to the regular BIRD submission and we recommend that you discuss it with the BIRD team.

Q: would an early stage company at the stage of product prototyping be an eligible candidate?

A: Yes.

Q: Can you receive funding for a project that is already partly funded by the Israeli Innovation Authority?

A: Talk to us to discuss the timing of such a submission.

Q: If we'd like to get feedback on a concept project before marking the full application, do we send a general project scope for something like a pre-ruling? Or does this need to be a detailed official document?

A: You can start with a draft Executive Summary using the template which can be found on our website.

Q: What is the typical length of the project?

A: 1.5-2.5 years.

Q: Are we limited to 2 partners per project?

A: 2 partners submit the project (one from Israel one from the U.S.). However, other entities can participate as subcontractors.

Q: Does the amount of award depend on the applying company's budget proposal?

A: The grant amount depends on the total budget...not more than 50% of the total budget. Maximum \$1M grant per project.

Q: Are U.S. national laboratories eligible to participate?

A: Yes, but the U.S. lab needs to partner with an Israeli company and together take care of the cost-sharing.

Q: Can the Israeli company be a subsidiary of a US company (e.g., US headquartered company but partnership with the Israel location)?

A: The subsidiary, which is the Israeli company, can cooperate with another US company that is not linked to it.

We cannot accept projects between linked companies.

Q: Do royalties come from both partners? What if the US partner is university?

A: If the US partner is a university the two partners can agree that the repayments are the company's responsibility. This would be established in the agreement between the two partners

Q: Can two universities submit a proposal?

A: No.

Q: Can we submit more than 1 proposal?

A: Our recommendation is to discuss the potential proposals prior to submitting the (signed) Executive Summary. At the Executive Summary stage, submit 1 proposal (again, this is our recommendation.)

Q: Can US company that already received funding few years ago, to submit again, of course with other project.

A: Please discuss the potential partnership with the BIRD Staff.

Q: Is maximum grant \$1M for the entire duration of the project, or per year?

A: For the entire duration of the project.

Q: Are you looking at implementing these technologies in a specific sector?

A: Please refer to the presentation and/or discuss with us the specific opportunity.

Q: Can we partner with a company that already received a BIRD grant?

A: Please discuss the potential partnership with the BIRD Staff.